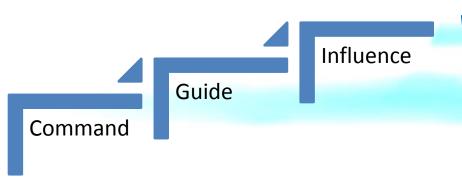
# Leadership Finesse: States of Style

**Psych Press News** 



## What is Leadership?

"Communication is something so simple and difficult that we can never put it in simple words"





### Leadership Styles



- Depends on...
  - Who takes responsibility
  - Nature of the relationship with the employee
  - Employee's willingness and ability
  - Focus on the task

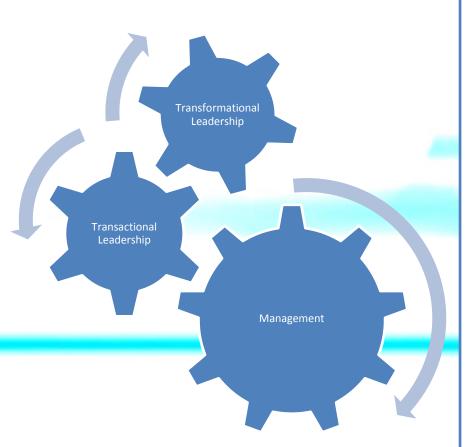
### Leadership versus Management

Managers... maintain, monitor, comply

Leaders... question, explore, encourage

- Management and leadership are complementary approaches
- Managers maintain the business while leaders navigate the environment

#### Transactional Leader or Manager?



- Management focuses on ensuring current policies and procedures are followed
- Transactional leadership focuses on improving performance within the current paradigm
- Transformational leadership seeks to improve performance through questioning current paradigm

#### Transaction versus Transformation

"I think leadership is creating a state of mind in others"

- Barbara Mikulski

- Transactional Leadership
  - Focuses on rewarding performance once it happens
- Transformational Leadership
  - Focuses on inspiring performance into new directions

### **Further Reading**

Avolio, B.J., Walumbwa, F.O., & Weber, T.J.(2009)
"Leadership: Current theories, research, and future directions" in *Annual Review of Psychology*, 60, 421-449.